

Calendar of Events

David.Maxwell@maxwellstrat.com

September 29, 2022

SDNN Quarterly Networking Session

Zoom

09:00 AM - 10:15 AM CST

The South Dakota Nonprofit Network (SDNN), in collaboration with regional nonprofit networks across the state, is excited to host another quarterly networking session. SDNN is holding this event for all nonprofits (regardless of if they are SDNN members or not). Join us on Thursday, September 29th from 9:00-10:15 AM CT via Zoom. This session will provide several breakout rooms for individuals to build their network and learn more about the great work others from across the state are doing.

In addition to the networking, we will have members of the SD Gives team join us to discuss this year's South Dakota Day of Giving. Find out more information about the session below.

The 5th annual South Dakota Day of Giving will be on Tuesday, November 29 ALL DAY LONG. Each of the past 4 years, around 500 nonprofits across the state participate in the Day of Giving to create awareness of their work, engage donors and raise dollars. Last year, nonprofits raised over \$3 million on the Day and 1,300 new donors made their first gift ever to a nonprofit organization. The organizers of the South Dakota Day of Giving view the day as an opportunity to celebrate generosity and lift up the important work of South Dakota nonprofits.

Kelly Gibson with the Rural Philanthropy Institute and The Numad Group will join us for our Quarterly Networking Session on Thursday, September 29th. Kelly will share with us the purpose of the South Dakota Day of Giving, highlight new prizes being offered in 2022, and discuss some of the ways nonprofits have used the event to further their missions. She will be happy to take questions from people who attend the session.

October 4, 2022

Beginning Grantwriting

Zoom

09:00 AM - 12:00 PM CST

info@minnesotanonprofits.org

Offered through the Minnesota Council of Nonprofits in collaboration with the National Council of Nonprofits Shared Webinar Series.

SDNN Members receive the Minnesota Council of Nonprofits Members Rate to attend. Please [click here](#) to access the discount code.

Member Fee: \$89

Nonmember Fee: \$129

REGISTER HERE

Many people who work in nonprofits find themselves in the position of “accidental grantwriter” and do not feel fully equipped for the challenge. This session will provide a balance of applicable content and resources to deepen participants’ knowledge of and skills in grantwriting.

Specifically designed for beginners, this workshop will introduce grantwriting to nonprofit professionals who have less than one year of experience with the skill. By the end of this session, participants will learn the steps to craft, construct, and submit an effective grant application, including:

- Understanding the various elements of a standard grant proposal application*
- Managing the grant timelines so that high-quality and complete proposals are submitted on time*
- Finding data sources to support proposal narratives*
- Creating effective presentations of grant-narrative elements and ideas among or within proposal components*
- Identify which proposal-writing approaches, styles, tones, and formats will work best.*
- Using appropriate and accurate visuals to highlight information*
- Identify effective practices for developing realistic, accurate line-item and narrative budgets that describe the relationship between line-items and project activities*
- Selecting evaluation models and methods for the grant applications*

Workshop participants will receive a digital copy of the Handbook for Successful Grant Writing that covers topics ranging from research and planning to a glossary of commonly used terms. The Handbook is only available to participants and is not otherwise for sale.

*This session focuses on the grantwriting process. The second session in this series is *Beginning Grantseeking*, which centers around the nonprofit funding landscape and the process of seeking grants. There is also an *Intermediate Grantwriting* session that serves as a writing workshop. Visit MCN's [Event Calendar](#) to register for one or all of these events.*

October 6, 2022

Do Gooders Fundraising Conference!

WoodGrain Brewing Co.

101 S Phillips Ave #100

Sioux Falls, SD 57104

09:00 AM - 03:00 PM CST

Leah Reed, 952.237.0836

Leah@dogoodbetterconsulting.com

This event is being provided to nonprofits of South Dakota by Do Good Better Consulting. Do Good Better Consulting is an SDNN Associate Member and are providing SDNN Members 50% off to attend the event. SDNN Members, click here to access the discount code.

Find more info and register for the event here: [Register Here](#)

About this event

Fundraising is hard. Finding trainings that are applicable in the real world and figuring out how to use them without unlimited staff and budget is even harder. So we set out to create a nonprofit conference that empowers those of us who fight “other duties as assigned” in order to do the one thing we love: telling stories and building relationships with donors.

For the last three years we have curated one of the most unique fundraising conferences out there, featuring national and internationally known philanthropy experts and nonprofit voices like Joan Garry, Vu Le and Kishshana Palmer.

Not only that, but we hosted regionally renowned music and artistic performances to turn that “typical” learning experience on its head.

But this year we choose to be different...again.

No frills.

No pomp and circumstance.

No filler.

It's time to get to work.

We're bringing the most unique and most productive nonprofit fundraising conference you'll experience to date – a live and in-person event where we, together, build a year long fundraising plan.

And we're taking this on the road! A five-city Midwest Tour to bring this information and enthusiasm for fundraising to your backyard.

Whether you want to add to your already created goals, or you have no idea where to start, fundraising expert-author-podcaster Patrick Kirby and a lineup of local and regional nonprofit experts will be working with attendees in real time, curating ideas, building work plans and answering questions on strategies to help you raise money for your organization!

This high energy, high capacity building conference will help make your nonprofit a more effective fundraising machine and will assist you in dominating your goals.

You'll leave inspired, exhausted, and exhilarated.

And you'll leave with a workbook filled with your fundraising plan for the remainder of 2022 – and beyond. From talking points and board-of-director engagement strategies, to

your end-of-year-appeal and marketing strategy framework – we're going to give you the tools for success.

You'll also leave with:

- A Communications & Marketing Calendar*
- Fundraising Planning Documents*
- Donor Connection Mapping Worksheets*
- Books and materials from best selling authors, and more!*

Space is limited to 50 attendees per city – so sign up for updates to be the first to get notified when tickets go on sale!

We're excited to bring you an event that leaves you a better nonprofit fundraiser, board member or executive. And have a lot of fun doing it.

October 25, 2022

Coaching Skills: Creating Purposeful Conversations

Zoom

10:00 AM - 12:00 PM CST

info@minnesotanonprofits.org

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Member Fee: \$115

Nonmember Fee: \$165

REGISTER HERE

Why Coaching? How we communicate in our teams and organizations is changing. The way we listen, exchange information and make decisions is now, more than ever before, occurring in a virtual setting. And how we communicate is impacted by the uncertainty and challenges of an ongoing pandemic, a heightened awareness of confronting systemic racism, and a growing commitment to racial justice and building inclusivity into our organizational cultures.

Coaching is the ability to approach conversations with skills that engage others. It is an interactive process and experience that builds trust and brings out the best in all of us. "Coaching helps put into practice the idea that the people closest to the problem have the solutions. When we coach each other, we center self-determination, create space for accountability, and unlock each other's gifts." (CompassPoint, Oakland, CA)

The series is designed for anyone who works in a nonprofit, educational, or social justice focused organization. In this interactive, skills-practice workshop, you will learn strategies and practical tools for transforming your conversations at every level.

Throughout the three-part series, you will:

Learn what coaching is and experience why it is so powerful

Prepare your "coaching mindset"

Learn and practice key coaching skills

Leave with a plan to integrate your skills into your work and life

November 1, 2022

Coaching Skills: Creating Purposeful Conversations

Zoom

10:00 AM - 12:00 PM CST

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November 9, 2022

Coaching Skills: Creating Purposeful Conversations

Zoom

10:00 AM - 12:00 PM CST

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November 9, 2022

Beginner Grantseeking

Zoom

01:00 PM - 04:00 PM CST

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Where does the grantseeking process start? How do you find funders interested in your organization and your programs? There are proven tactics for finding funders that are a good fit for your organization—and plentiful resources online—many of them free!

In this three-hour live online training, we'll discuss the best ways to begin grantseeking (which is closer than you think!), explore four good places to start looking, work through a proven process for finding funder information, discover how to “dig deeper” into a foundation’s interests, and determine the best way for you to start capturing what you are learning about your organization and its potential funders.

This training is specifically designed to help you gain important grantseeking competencies and skills related to researching, identifying, and matching funding resources to meet specific needs. Through this training, you will:

- Know more about major trends in grant funding*
- Apply methods of locating funding sources*
- Explore techniques to learn about specific funders*
- Determine the right method for maintaining, tracking, and updating information on potential funders*
- Identify fundable programs and projects for your organization*
- Locate best matches between funders and specific programs*
- Interpret grant application request for proposal (RFP) guidelines and requirements to accurately assess funder intent*

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December 8, 2022

Beginning Grantwriting

Zoom

09:00 AM - 12:00 PM CST

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December 13, 2022

Nonprofit Governance & Leadership: Today and Tomorrow

Zoom

09:30 AM - 11:30 AM CST

info@minnesotanonprofits.org

Offered through the Minnesota Council of Nonprofits in collaboration with the National Council of Nonprofits Shared Webinar Series.

SDNN Members receive the Minnesota Council of Nonprofits Members Rate to attend. Please [click here](#) to access the discount code.

Member Fee: \$45

Nonmember Fee: \$65

REGISTER HERE

In these unprecedented times, nonprofit governance and leadership are more important than ever. To meet the urgent needs of this moment and beyond, nonprofits need boards and executives who are not only fulfilling their legal responsibility but are also demonstrating strong leadership.

This workshop will help nonprofit board members and executives gain greater clarity and understanding of the requirements of and the leadership opportunities for nonprofit boards, including what is involved in an effective partnership between the board and the nonprofit Executive Director/CEO, and consider new and emerging ways to govern and lead.

As a result of attending this session, participants will:

Build an understanding of today's commonly considered "best practices" in nonprofit governance and leadership

Increase awareness of today's nonprofit governance and leadership opportunities and challenges

Explore what's emerging in nonprofit governance and leadership

Learn about resources to strengthen their nonprofit's governance and leadership